



ANNUAL REPORT 2013



OUR VISION

Ngātiwai Moana; Ngātiwai Whenua; Ngātiwai Tāngata.

This vision captures our close connection with the moana, the whenua and our identity.

As told by our pepeha: Kia tūpato! Ka tangi te Tūkaiaia kei te moana, ko Ngātiwai kei te moana e haere ana, ka tangi te tūkaiaia kei tuawhenua, ko Ngātiwai kei tuawhenua e haere ana.

OUR MISSION

To ensure that Ngātiwai enjoy a position of cultural and economic strength in the 21st century; to develop cultural economic prosperity as an iwi; and promote the expectations and aspirations of the iwi and the individuals within.

OUR VALUES

- Mana Motuhake
- Manaaki
- Matatika
- Kaitiaki
- Pūataata
- Ngātiwaitanga

NOTICE OF MEETING

Notice is hereby given that the Annual General Meeting of the

Ngātiwai Trust Board

will be held in the Te Puna o Te Matauranga, Northtec, Raumanga Valley Road, Whāngārei on Saturday 28 September 2013 commencing at 10.00am.

AGENDA

Karakia and Mihi

1. Apologies
2. Confirmation of Minutes and Matters Arising
3. Annual Report for Year ended 31 March 2013
4. Chairman's Report
5. Confirmation of Trustees
6. Report on Treaty Claims Process
7. Strategic Plan Review
8. Education Project Review
9. General Business

Closing Karakia

Morning Tea will be available at the commencement of the meeting.
A light lunch will be served at 12.30pm.

Chairman's Report



E noho ana koutou i runga i te manaakitanga a te runga rawa.

Ngā tini aituā kua hinga ki tēnā marae, ki tēnā marae, haere, haere, haere, moe mai rā.

Tātou ngā waihotanga o rātou ma, tēnā koutou, tēnā koutou, tēnā tātou katoa.



Introduction

The following report outlines some of the activities of the Trust Board for the year under review, and comments briefly on the consolidated financial results of the group for the year to 31 March 2013.

Financial

The consolidated net profit for the year ended 31 March 2013 was \$1,201,221 compared to a profit of \$66,988 for the 2012 year. An analysis of the Group trading position for the year is as follows:

	2013 \$	2012 \$
Ngātiwai Trust Board (excluding dividends)	(858,808)	(819,404)
Ngātiwai Fishing & Holdings Limited	2,138,416	1,022,331
Oceans Resort Limited & Tourism Holdings Limited	(78,387)	(135,939)
	\$1,201,221	\$66,988

A significant improvement in the returns from the Fishing and Holdings Companies has had the main influence on the results for the year. A lift in the price for fish together with a 'one-off' dividend from Aotearoa Fisheries Ltd of \$831,086 were the main contributors to the improved result.

The Board's costs have increased during the year mainly as a result of a commitment to achieving treaty settlement as soon as possible. A Treaty Claims Manager has been appointed and a detailed report on progress in this area is contained later in this report.

Oceans Resort once again struggled in what is an extremely difficult economic climate. The hotel sector generally is in survival mode as the public becomes more discerning with their discretionary dollar!

Dealing with the Commercial Entities in the first instance...

Ngātiwai Fishing Limited / Ngātiwai Holdings Limited

2012-2013 was another successful year despite a challenging environment for the fishing industry. As will be apparent from the financial reports of many of the major companies, the challenges to the fishing industry are as wide ranging as ever. Moreover, the strength of the New Zealand dollar, combined with the need for fisheries management to accept and address environmental factors on a sustainable basis are likely to, if anything, add to the pressures of the fishing industry in the future. The likely economic environment around the fishing industry suggest that in the future those involved in the industry will become less rather than more as the demands from the consumer will reflect the need for the fishing industry to ensure that the fisheries resource is managed to ensure it remains available to future generations. That environment is likely to lead to more focused catching methods, a greater awareness of the environment and as such investment in the industry is likely to be challenging to all but those who have a significant stake in the industry.

Ngātiwai is not a big fishing company but as it has secured quota on a permanent allocation basis from TOKM, it is now in a position to consider its involvement in the fishing industry on a more secure basis than it has ever been able to in the past. The financial accounts will show that Ngātiwai Fishing Limited combined with Ngātiwai Holdings Limited has a sound financial base enabling it to have a more significant presence in the fishing industry.

It will be of interest to beneficiaries that the accounts show that the profit for 2012-2013 has been achieved in a context, where other iwi of a comparable size, have not achieved the same returns. Decisions made some years ago to limit our involvement to the ownership and trading of quota rather than acquiring factories and boats has proved to be a successful model.

Chairman's Report continued

Post 31 March 2013 a further settlement had been achieved with TOKM whereby crayfish, among other species, has been secured on a permanent allocation basis which will be reflected in the 2014 accounts.

There is one other issue which is of significance to Ngātiwai and that involves marine reserves. The position taken by the Board to date is that there is no opposition to reserves per se so long as they can be justified from a biodiversity point of view. Ngātiwai already has within its rohe significant marine reserves and the pressure for such reserves is likely to continue. The Board will remain vigilant to ensure that the promotion of marine reserves suitably recognises the customary rights of its beneficiaries and its commercial interest.

We welcome John Paki who joined us as a Director of the Fishing and Holdings Companies during the year. John's experience will be invaluable in guiding the strategic direction of these Companies into the future.

Oceans Resort Hotel

It is now three and a half years – since December 2009, that the hotel reopened under Ngātiwai management and, developed into the strong brand it is today.

Guest feed back, including Trip Advisor.com places Oceans at 'Number One' in Tutukākā for accommodation and restaurant experience, indicating that we are accomplishing what we set out to achieve, providing a great experience, with friendly staff for a reasonable price. This battle for market share is not yet won, but if we continue to offer the best food and service in Tutukākā, we will overcome some people's industry wide perception of a "Hotel Experience".

Among the many positives found in operating in such an unspoilt paradise, is the satisfaction we receive from adding the Oceans touch to people's special events. We have held many successful Weddings over this past season, and things look bright for the season ahead. Our on-going success is driven by these Conference, Event and Wedding Markets – and a pleasing trend is our ability to convert the majority of events held into rebooking another - a great measure of success.



Also of great benefit to Oceans and indeed the wider community, is the purchase of quota from Ngātiwai, by a local fishing operation. This ensures Oceans is able to offer our guests the freshest fish available in Northland, something that overtime will make Tutukākā a destination in its own right.

However, Tutukākā remains a tough financial environment due to the roller coaster of winter trading, but we firmly believe that strong revenues are achievable in the years ahead. Once again we are gaining a sizeable portion of our Winter revenue through internet sites such as "Grab One" & "Daily Do", with these voucher based systems accounting for healthy occupancies during weekends, and at the same time as introducing Oceans and Tutukākā to a large number of Aucklanders – by far our largest winter weekend market segment.

Rathbone James Partnership

This 50/50 partnership operates the Westpac building in the Whangarei CBD. It provides a competitive return on investment with the prospect of strong capital growth. Negotiations are currently underway with a potential long term tenant which, if successful will see the building fully tenanted.

Communications (Wireless Network)

Background

In 2004-2005 The Ngātiwai Trust Board identified the need to embrace information and communication technology to advance the position of its people and their communities, this led to the development of the Ngātiwai information strategy.

In 2005 the government announced the Community Partnership Fund, as an element of the Digital Strategy. it provided an opportunity for organisations to be partially funded to roll out strategies which addressed the lack of digital accessibility in communities.

In 2006 after consulting with Marae and Communities to establish needs the Ngātiwai Trust Board lodged the "Ngātiwai Communication Project" application to the Department of Internal Affairs for the Community Partnership Fund. The Project Plan was to deliver a series of Marae roll outs over a five year funding period.

Six years on...

The overall number of beneficiaries who participated in the various programmes and courses throughout the Marae Learning Centre's over the six year period was significant in relation to the tribal roll.

The Marae Based Learning Centres provided a 'culturally safe' environment for many beneficiaries, who had experienced learning difficulties in attending other learning institutions.

A number of beneficiaries participated in graduation ceremonies, some were successful in securing jobs, and a few went on to do Diploma and Bachelor degrees. Others looked at creating their own business opportunities and the status quo remained for others.

Unfortunately October 2012 saw the eventual closure of the Marae Based Learning Centre's due to funding constraints.

So what did we achieve?

We built the capacity of our beneficiaries by...

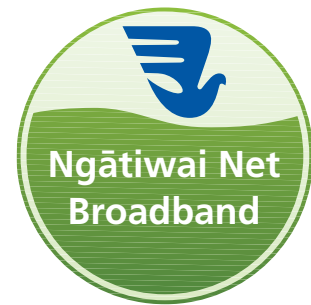
- By providing broadband access through wireless connectivity.
- By providing connectivity that is affordable.
- By providing an opportunity to uptake ICT tools which allows them to grow their own potential.
- By providing a social networking tool that connects them both within and beyond New Zealand.

We built the capacity of Ngātiwai Trust Board Trustees by...

- Providing broadband access at competitive rates.
- Providing ICT tools.
- Providing training.
- Developing a more cost effective approach in dealing with governance matters, able to contact most Trustees via email.
- Efficient approach for the dissemination of information.
- More efficiently timed responses.
- Software upgrades.

We built the capacity of the Management of the Ngātiwai Trust Board by...

- Established Cloud hosting, a more cost effective approach rather than owning servers.
- Established a new beneficiary database, ongoing data entry work.
- Established the Ngātiwai Trust Board website and face book.
- GIS mapping – training undertaken.
- Long term cost effective ICT approach and implementation.



Where to from here?

With the closure of the Marae Base Learning Centres, the Ngātiwai Trust Board has the opportunity to continue to grow the NgātiwaiNET to create a financial return on this already partially established business opportunity.

Conclusions

The objectives of the 'Ngātiwai Communication Project' have always been about embracing ICT to advance the position of its people and communities.

The Marae based learning centre's did set the platform for the Ngātiwai Communication Project and continued to achieve the objectives and milestones of the project.

The opportunity to build our own wireless broadband network (NgātiwaiNET) throughout our rohe, has been an added bonus for Ngātiwai and its beneficiaries

Both the Marae Based Learning Centres and the NgātiwaiNET have met the objectives of the Ngātiwai Strategic Plan Ngātiwai are innovative enough to keep an open mind an explore opportunities that grace our doorstep.



Chairman's Report continued

Education Unit

The Ngātiwai Education Team includes the following iwi members: Joeann Waata, Gayle Wellington Dowsett, Aperahama Kerepeti-Edwards, Petina Stone, Lisa Riini, Yvonne Wiki, Hohi Riini and Erica Wellington. Our policy is to employ Ngātiwai to work with Ngātiwai. This is in keeping with the Board's Strategic Plan – promoting the economic well-being of our iwi, collectively and individually.

Graduation Ball

The Kaumātua Graduation Ball was supported by Te Wānanga o Aoteroa (TWOA) and by ticket sales. The 46 graduands gowned and took part in the conferring of their Certificates by Ngāti Pikiāo kaumātua Napi Waka, from the Academic Council of TWOA. Another 21 students were presented with an Ngātiwai achievement certificate.



Northtec: Ngātiwai Kaitiakitanga course

There are 12 students enrolled, most are Ngātiwai rangatahi, the majority from Whananāki Marae. They are enjoying the course and have done some real conservation work with Clive Stone, Resource Unit Manager. They come to the Board room for te reo lessons on Thursday mornings. The teacher is Ngātiwai member Cheyne Dowsett, and his kaumātua mentor is Nupere Ngāwaka. Joeann Waata is coordinating this project and ensuring te ao Ngātiwai and tikanga are appropriately included in the curriculum.

Pilot kura a iwi project

We are helping establish a Kura a Ngātiwai unit at Ngunguru School at whānau request. We see this as a prototype for successful provision of Māori medium learning at all our Ngātiwai schools in the near future. Through consultation with the Mana Whenua of Ngunguru the school has been named Ngā Pii Manu. We have conducted a wānanga for whānau, culminating in a kaupapa statement that reflects the kaupapa as articulated by whānau.

Ma te Reo

Four noho for people who want the opportunity to be immersed in te reo will be held in the school holidays, for tamariki and rangatahi from 10 years old upwards. We hoped to have 3 or 4 nominations from each marae trustee. Ngāti Rehua has reserved 20 places at each noho. The first noho held at Whangaruru was based on outdoor education and adventure based whakawhānaungatanga. Marae trustees can still enrol their rangatahi for the next three noho, September, January and

February. We are assisting with running this course for our Tūparehuia members. The tutor is Pereri Mahanga and he is delivering a Te Ataarangi course. We also have a Kawai Raupapa Ataarangi course for te reo. Our Board room is busy with learning activities mornings and evenings. It is a program focusing on Te Reo o Ngātiwai and Tikanga Ngātiwai.

Early Childhood Learning

We held some play days to show parents the value of early childhood education (ECE). These were at Hikurangi, Whananāki, and Ngunguru. We plan to hold one on Aotea soon. ECE information was given to 15 whānau to help more Ngātiwai mokopuna access early learning. The putea left over from this project will be used towards continuing to promote early learning in te reo for tamariki up to six years old.

Ngātiwai themed English language resources for English medium schools

We research websites with resources to support teachers of Māori students to improve their teaching. We accessed Ngāti Manuhiri and Ngāti Rehua websites for Manu Ngāhere School. Using the Ministry of Education's (MOE) 'Journal Surf', we identify stories and articles to support teacher led curriculum focus areas e.g. legends of maunga, articles on manu. We use MOE's 'Down the Back of the Chair' to source readers, reference books, curriculum plans and teacher resources. We order the resources on behalf of schools and promote or demonstrate so teachers know how to use them. Our most important work is ensuring whānau and kaumātua of each school are consulted.

Te Kauhua

We are conducting a case study in four of our Ngātiwai schools. We make contact with schools to develop relationships. We develop action plans and deliver Professional Development for teachers who want to improve their teaching for Ngātiwai tamariki. We appointed a part time researcher, Petina Stone, who will work on research and writing up case studies.

Incredible Years

Ngā Tau Miharo (Incredible Years) programme operated at TKKM o te Rawhitiroa, Totara Grove and Ngunguru. The facilitators undergo regular supervision. We have two programmes running in Whau Valley and in Hikurangi. We plan to offer programmes for Whangaruru, Whananāki, Otangarei, Aotea and any other rohe that would like a Ngātiwai run course. Hohi Riini, Gil Paki, Dianne Paki, Lisa Riini were added to our team to deliver these programmes.





Research into Ngātiwai history and tikanga

An extensive archiving project was part of the move from our old office. All documents held on site have been catalogued and some archived into storage facilities while others are at the Trust Board offices and will be used to inform further research. Examples of source material for the research are as follows:

- Ngātiwai Mana Whenua – Mana Moana, 1990's – letter dated 19/01/95 to Witi McMath;
- Whakapapa Ngā Hononga o Te Kawerau o Maki me Ngātiwai;
- Ngātiwai ki te Moana: hiitori, ngā purakau, origin of the name Ngātiwai; whakapapa from Maui Pae to Manaia I, Manaia II and Manaia III;
- Ngātiwai Whakatauki: Ngātiwai Boundary Markers; Ngātiwai connections to other hapū/iwi – Te Kawerau, Ngāi Tahu and others;
- Whakapapa – Rehua, Haua, Repo ngāhau and Hikihiki
- Ancestry of Ngāti Manaia (Ngātiwai) Descent from Manaia; Names of hapū and their associated tupuna;
- "Te Arai o Tahuu", "Te Hau o Manaia" Copy of NZ Map with Ngātiwai areas identified;
- Sources for Whakapapa: Henare Kaupeka, Hone Pita Tautahi, Mita Wepiha, Hone Paama, Eruana Maki, Wiki Pirihi, Horiana te Ikanui, Paora Tuhaere, Arama Karaka, Graeme Murdoch.



Publish Ngātiwai histories, traditions, stories and imagery

We compiled a series of eight booklets, including historical accounts for each takiwa within Te Rohe o Ngātiwai, presenting readily available public information. We ran a project highlighting stories of tupuna, whenua, waiata and purakau. We initiated the transcription and translation of tatau whakapapa charts, place names, historical accounts, kupu, kiwaha, whakatauki, pepeha. We have been working on a compilation of Ngātiwai waiata, with kupu and explanations with video recordings of kaumātua explaining each waiata. This will be available for all Ngātiwai members on DVD along with a Kohikohinga whakatauki no Ngātiwai: We are developing and editing another interactive DVD presenting Waiata, Whakatauki and Pepeha of Ngātiwai.

We developed and implemented a Ngātiwai Te Reo / Tikanga census. We have had over 100 responses to the survey to date.

The census was developed using the Ma Te Reo Guide. The Census was first disseminated through Te Kahui Kaumātua o Ngātiwai and the Kahui Pu Korero for feedback, alterations were made based on kaumātua feedback. It was then launched online. Data will be collated and presented in graph form. Our major mahi for the year was Te Arataki Manu Korero Program, a pilot kaumātua kuia program including eight whānau hui at our Ngātiwai marae.

The series of Kaumātua Wānanga hui has led to a wonderful relationship with the large group of kaumātua who have given our staff guidance and the benefit of their wide knowledge and wisdom.

Chairman's Report continued

Resource Management Unit (RMU)

Northland Aquaculture Development Group

This last year has seen the Northland Aquaculture Development Group, which Ngātiwai belongs to, implement a strategy to promote aquaculture in Northland. Key events this year have been:

- In November 2012 Northland's Aquaculture Development Strategy was launched by the Minister of Primary Industries, the Hon David Carter. The launch is a first step to building relationships and partnerships with Government. It is also a celebration of the collective effort of the group and a vehicle to inform the public as to what development are going on in the Aquaculture Space.
- Formation of the "Northland Aquaculture Development Incorporated Society", with the Ngātiwai Trust Board as a foundation member.

Department of Conservation

Kauri Die-back

Ngā Marae O Whangaruru with the support of the Department of Conservation has placed a rahui over the affected area within the Punaruku Valley. The purpose of the rahui is to try to reduce the risk of the disease *Phytophthora Taxon Agathis* (PTA) spreading to non affected areas. The rahui will remain in place until further information on how better to manage the PTA threat to our kauri forest is made available. It has been confirmed that further infestations are present in the Russell Forest. Along with the standard awareness, the most secure action at this point is keeping people off these infected sites. PTA has been found in kauri trees throughout our rohe:

- in the Russell Forest in the Punaruku Valley;
- Great Barrier Island, Okiwi;
- Glenbervie forest kauri plantings.

There is a review underway of the current plan, which should be available before the end of July 2013.



UN Framework Convention on Climate Change (UNFCCC) and the Kyoto Protocol

The Department of Conservation has been monitoring vegetation plots on Taranga Island. This is part of a nationwide study looking at biodiversity and carbon stocks. We have informed them that we have an interest in what happens on the island, and it is a requirement that they have a Ngātiwai representative with them while they are there.

Bream Head Conservation Trust - Unidentified species of Skink

The Bream Head Conservation Trust (BHCT) in partnership with the Ngātiwai Trust Board RMU and Department of Conservation has been working quietly on predator control to support the native species at Te Whara (Bream Head). We have been surveying lizards in the Bream Head Scenic Reserve. From photographs taken of lizards captured, identified/photographed and then released, it has been determined that several animals are "almost certainly new and very rare species".

The Trust, in partnership with Ngātiwai iwi and DOC, hopes to further investigate and fully describe the skink this coming summer and it may well prove to be a completely new species for New Zealand.

Environmental Protection Authority (EPA)

Māori Environmental Management Hui Wellington August 2012

The RMU attended the Māori Environmental Management Hui held in Wellington in August 2012, to consider how māori engage with the "Environmental Protection Authority" (EPA).

The EPA brings together functions previously managed by the Ministry for the Environment, the Environmental Risk Management Authority (ERMA), and the Ministry for Economic Development.

The purpose of this Hui was to provide an annual forum for iwi/Māori, public sector organisations, industry and research groups to effectively engage and explore issues of relevance to environmental management and decision making at a national level.

Ngāti Wai and the Kiwi Coast

The RMU acknowledged their support for the strategic approach and the focus on a kiwi corridor. The idea of the Kiwi Coast has now spread as far north as Whangaroa Harbour, and has the potential to involve over 60 community and iwi-led conservation projects.

The Kiwi Coast Project Plan recognises the need for a strategic approach in order to obtain some real, on the ground results. This has resulted in an initial focus being placed on connecting the kiwi strongholds of Whangarei Heads, Tutukākā, North-Head and Whangaruru. The project plan also acknowledges the iwi-led initiatives within the Kiwi Coast area and the need to explore the relevance of the Kiwi Coast to iwi and hapū and make further connections with the work of Ngāti Wai at Te Whara involving skinks, Pāteke at Mimiwhangata and Tutukākā, and the wetland restoration and protection work at Helena Bay and Manu Oi at Tūparehuia, Whangaruru.

Taranga Ecological and Cultural Heritage Diversity Project (TECHDP)

This project was completed by reporting back to our Kaumātua at the Paretene Te Manu Marae, Ngunguru in February 2013.



The reports were compiled by Ngātiwai Trust Board RMU, Otago University, Professor Richard Walters and his Archaeology team and Dr Mere Roberts and her team of biodiversity scientists from Auckland University. For several years we have been planning a programme of collaborative research with two broad aims. The first is to enhance the ability of Ngātiwai to manage the cultural heritage resource base by developing tools for recording and assessing sites, and for storing and retrieving information on those sites. The second to carry out research projects which will increase knowledge of the history and prehistory of the rohe.

We designed and ran the Taranga Project as a pilot project to build our capacity as a research team, and to demonstrate the strengths of the collaboration to funding agencies that might be approached in the future. The Taranga Project was successful and cemented our relationship. We now would like to move on and develop a larger, long-term collaboration.

Pateke Recovery Group (PRG)

To Ngātiwai, Pateke are taonga, to be looked after for future generations. They are kaitiaki of their habitats and to some of our people; they are indicators of the health of their surrounding environment. They provide signs of events to come and were once a valuable food source for our people;

Future aspirations for Pateke:

- Ngātiwai kaitiakitanga is recognised as a viable management approach with respect to Ngātiwai indigenous fauna.
- The enhancement of population by enhancing Pateke habitat and protection from predators.
- To build capacity within Ngātiwai that will enhance opportunities to participate in future programs.

Mining in Northland

The RMU engagement with mining at Puhipuhi began with a pan tribal meeting in May 2012 with the Northland Conservator, Chris Jenkins which was requested by Iwi and Hāpu. To discuss concerns surrounding the prospecting permits in the Puhipuhi Block and wider Northland area. Concerns raised included no consultation, lack of information, between the applicant, Newmount Waihi Gold company and iwi. It was agreed that if any information came to DOC in relation to mining in the area then this would be forwarded to the attendees at that meeting.

Since then, Newmount Waihi Gold has decided to focus attention and efforts on tenements closer to Waihi. Accordingly, the company has divested its interest in the

Puhipuhi tenement (Minerals Exploration Permit 51985) to De Grey Mining Ltd (DGML).

In March 2013 Management met with the Exploration Manager for De Grey Mining Ltd. Further information was requested about the process DGML would follow when exercising their Exploration Permit. DGML explained that they are not a mining company and that their key function is to acquire further samples for analysis then sell that information to mining companies. It is at the Mining stage when there would be a requirement to consult with iwi affected by any mining activity.

In March 2013, DOC approved access for DGML to undertake minimum impact activities (MIA) within the area of Exploration Permit (EP) 51985 on conservation land. The activity involves surveying, taking rock samples using hand held methods only, drainage samples from streams and photographing significant geological features. During this work De Grey will not remove any vegetation or use any mechanised equipment.

The Ngātiwai position regarding mining generally is that each case will be considered on its merits. Applications will continue to be monitored.

Manaia Trig, Land Information New Zealand (LINZ)

Following many years of negotiation between The Department of Conservation (DoC), Land Information New Zealand (LINZ), Ngātiwai and Iwi and Hapu from around the region agreement was reached for the removal of the trig station from Manaia. It was indeed a day to remember. Kauri Nui Parata started the day with a Karakia, followed by site blessing from our tohunga, Te Warihi Hetaraka, tautoko Hone Rapata, Pereri Tito, Jared Pitman, who also welcomed manuhiri from LINZ and DOC Whangarei Area Manager, Sue Reed with her colleagues, and the Northland Conservation Board Chairman, Mita Harris.



Blue Orb

During the year the Board entered into an MOU with the Blue Orb Charitable Trust which has the following goals and objectives:

- Management of the ecological restoration of Whangaruru North Head Scenic reserve in conjunction with DOC and the Board,
- Establishment of a financially self-sustainable, leading environmental/cultural education facility,
- Education and a raised awareness of social, cultural and ecological values of kiwi and other taonga promoted via the use of new technologies,
- Participation in the Bank of New Zealand Operation Nest Egg (BNZONE) programme as a kohanga kiwi population.

We look forward to progressing this exciting project with the Trust.

Chairman’s Report continued

Treaty Claims

Lodging and clarifying Ngātiwai’s Treaty Claim

While the original Ngātiwai Trust Board Claim referred to as “WAI 244” was first admitted to the Waitangi Tribunals register in 1991, the substance of the claim was filed some time later in two parts:

- In 2000 Ngāti Manuhiri filed an amended statement of claim providing notice that the portion of Ngātiwai’s claims that were covered by Stage III of the Kaipara Inquiry will be prosecuted on behalf of Ngātiwai by the Board’s Chairperson, Laly Paraone Haddon. This statement outlined the particulars of land losses in the Managawhai area.
- In 2008 NTB filed an amended statement of claim with a revised claimant definition including Ngātiwai Marae and location, the governance entity (i.e. NTB) and whakapapa or Tupuna/ancestry back to Manaia from who descend Tahuhuniorangi and Te Rangihokaia. The amended statement of claim included a revised list of Treaty breaches derived from land alienations and proposed redress sought.

Historical and traditional research

In 2008 NTB provided funding of up to \$225,000 to undertake historical and traditional research to underpin a Treaty Settlement with the Crown. To date research has been completed for all northern and most of our central Marae.

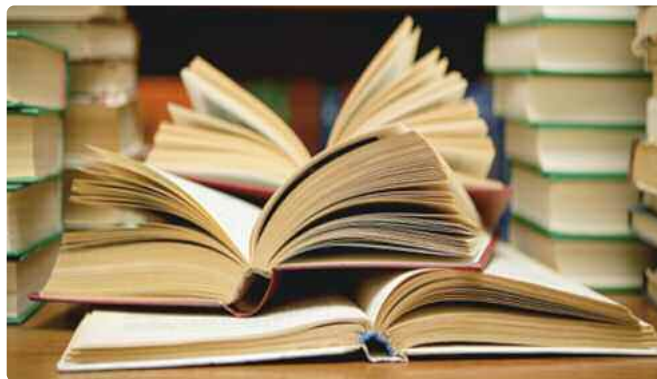
Both Ngāti Rehua - Ngātiwai ki Aotea and Ngāti Manuhiri who were part of the southern cluster have completed their research and progressed separate negotiations and settlements with the Crown. The remaining Marae yet to complete research include Pātāua and Takahīwai.

A summary of claims to be put to the Crown has partially been completed based on publically available research along with the local and traditional research completed for Marae.

NTB are currently working on a “gap analysis” that clarifies the standard of research needed to engage with the Crown compared to the standard of research completed to date.

Summary of the nature and extent of Ngātiwai land loss

Although not complete the results of the research summarised on the maps (opposite) show the extent of land alienations and the remaining land in Māori ownership today. In brief the nature of land alienations throughout most of the Taitokerau have been “not by the sword but by the pen” meaning that the land was not taken by force but by administrative slight of hand. This situation was no different for Ngātiwai.



Update on Ngātiwai Trust Board’s recent treaty settlement work

The Crown’s changing agenda

In June 2009 the Crown presented a geographically based collective settlement proposal to both Ngāti Manuhiri and Ngāti Rehua -Ngātiwai ki Aotea. That proposal would see each of these hapū settle their interests separately from the rest of Ngātiwai because they fell within the Tamaki or Auckland geographic area or large natural [geographical] grouping.

In November 2009 NTB attempted unsuccessfully to include the remaining Ngātiwai interests in the Tamaki collective proposal. Despite a number of unsuccessful approaches by NTB to the Crown since that time the Crown has recently acknowledged Ngātiwai as a suitable Large Natural Grouping to enter into Treaty settlement negotiations subject to NTB obtaining a mandate from its people to represent their interests. This brief summary sets out the context for our annual report results below.

Report on the year to date

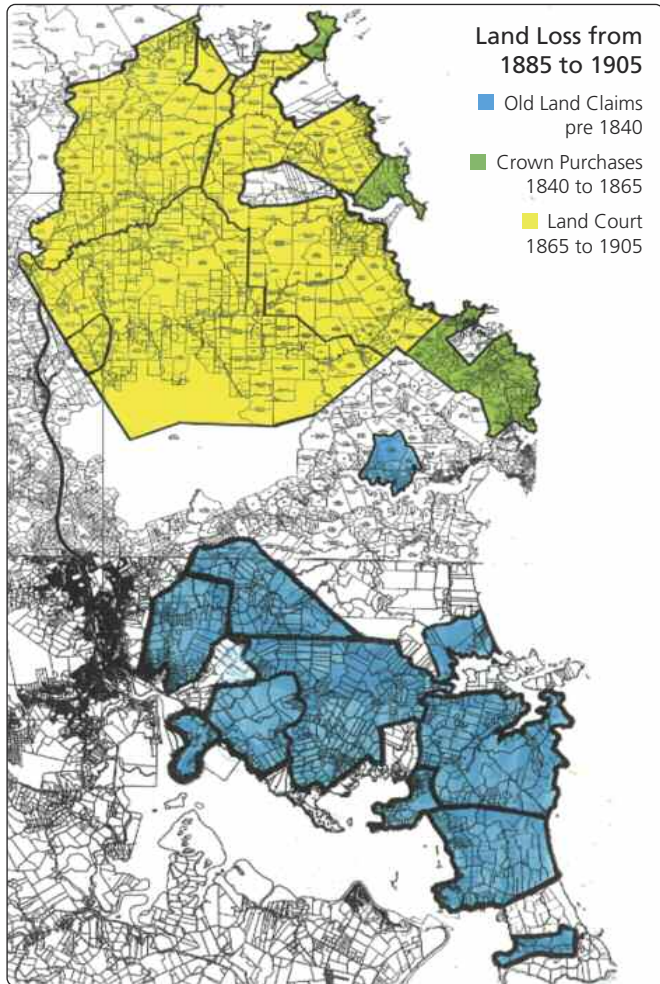
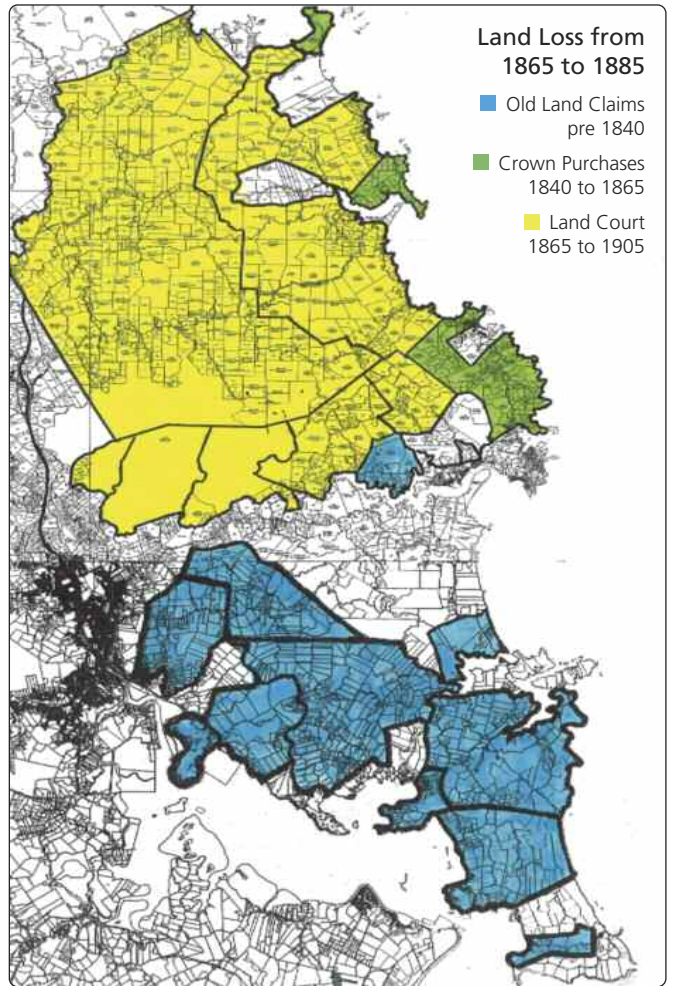
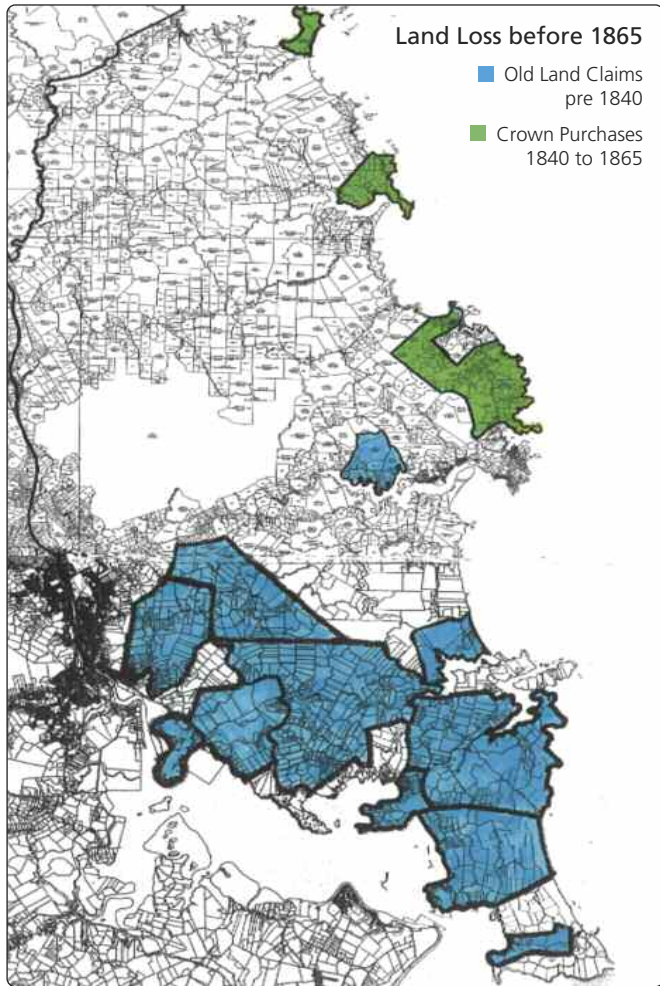
This year the NTB appointed a Treaty Claims Manager to oversee the Boards work on our Treaty Settlement.

The Treaty Claims Manager took up the challenge in late January 2013 and has brought a fresh approach to dealings related to the Boards Treaty Settlement work area. That approach has at its core the desire to be “fair, open and transparent” and this was clearly made evident when the NTB released its Draft Mandate Strategy for feedback from Te Iwi o Ngātiwai.

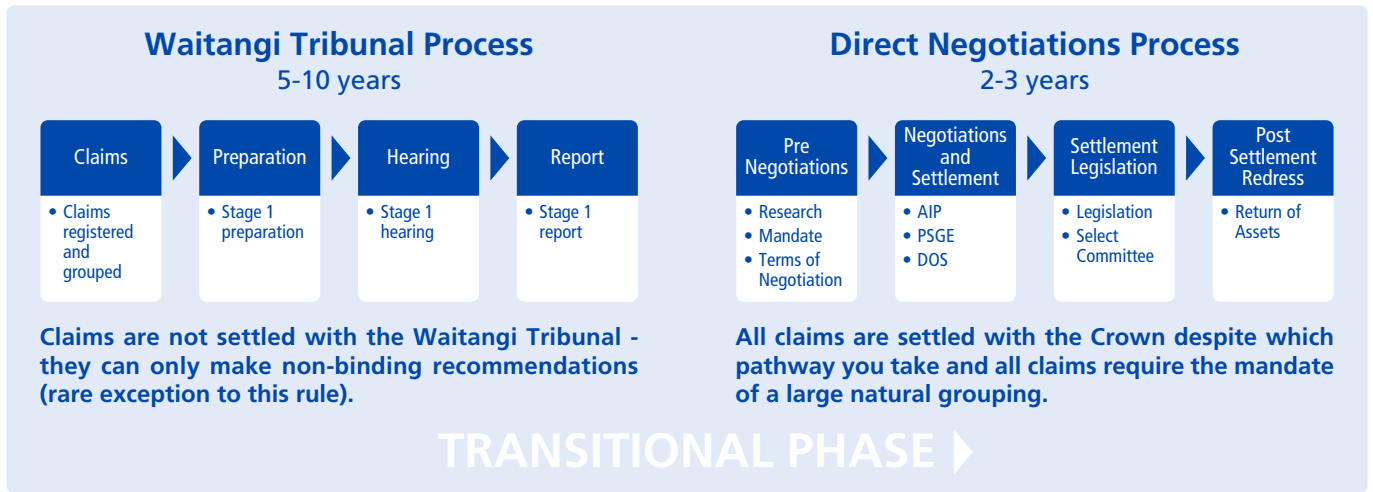
The release of this Draft Strategy was preceded by a series of three “information sharing hui” held kanohi ki te kanohi at the following locations:

- Ngātiwai Marae, Ngāiotonga, Whangaruru - 23 March 2013.
- Te Puna o Te Matauranga Marae, Northtec, Whangarei - 6 April 2013.
- Waipuna Hotel and Conference Centre, Mt Wellington, Auckland - 13 April 2013.

Those who attended the information sharing hui actively participated in discussions, asked lots of questions and provided very useful feedback on the presentations. Despite the four week timeframe for written submissions following the last information sharing hui NTB agree to extend the time period for written feedback a further two weeks. Work is now underway to revamp the Draft Mandate Strategy taking account of all the very useful feedback we received following release of the Draft Strategy.



Chairman’s Report continued



The Treaty Settlement Process ahead

There are three possible Treaty Settlement pathways ahead. Each can lead to a successful outcome although one is notoriously longer than the others. With each Treaty Settlement an Iwi may:

- Complete the Waitangi Tribunal Inquiry, await the final report and then enter negotiations with the Crown; or
- Bypass the Waitangi Tribunal Inquiry and its report and enter into direct negotiations with the Crown; or
- Complete the Waitangi Tribunal Inquiry while securing a mandate and then enter negotiations with the Crown.

The Ngātiwai Trust Board has decided to take the direct negotiations pathway and will shortly commence a series of mandating hui for this purpose.

Registration Database

This is currently being updated to provide a basis for voting at the mandating hui. Voting will be by postal ballot and will be carried out by an independent person.

Scholarships

The Education Scholarship applications for 2013 were considered in February. A total of 24 scholarships were awarded to students registered with the Ngātiwai Trust Board from the \$10,000 scholarship fund.

Future scholarship applications will be called for in November each year.

Website administration

The website continues to be well patronised and is currently being reviewed and updated. In addition a mobile phone application is being developed to improve access to the web site.



Obituary – Laly Haddon QSM

It is with deep regret that I record the passing of our previous Chairman and long serving Trustee, Laly Haddon, who died on 17 July 2013. Laly chaired the Board for 16 years from the mid 1990’s and had a huge influence on the Iwi during this period. He was the senior kaumātua and rangitira of the hapū of Manuhiri and Te Kiri Marae and also served as a Rodney County Councillor. His prowess on the rugby field will be long remembered by all those who watched him, and he will be sorely missed by all those whose lives he touched.

Appreciation

To my fellow Trustees, thanks for your continued support and counsel during the year. To Chief Executive, Jim Smillie and the Ngātiwai staff throughout the Group, thanks for your continued efforts and dedication.

Mā te Atua koutou, hei manaaki, hei tiaki, i ngā wā katoa.

Haydn Edmonds
CHAIRMAN



Consolidated Financial Statements For the Year ended 31 March 2013

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Audit Report



KENNEDY ALLBON TANE
AUDIT & ASSURANCE

INDEPENDENT AUDITOR'S REPORT

To the Readers of the Financial Statements of NGĀTIWAI TRUST BOARD AND GROUP

Report on the Financial Statements

We have audited the financial statements of Ngātiwai Trust Board and group on pages 14 to 25, which comprise the consolidated and separate statements of financial position of Ngātiwai Trust Board as at 31 March 2013, the consolidated and separate statements of financial performance and statements of movements in equity for the year then ended, and a statement of accounting policies and notes to the financial statements.

Board of Trustee's Responsibility for the Financial Statements

The trustees are responsible for the preparation of financial statements in accordance with generally accepted accounting practice in New Zealand and that give a true and fair view of the matters to which they relate and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion. Other than in our capacity as auditor we have no relationship with, or interests in, Ngātiwai Trust Board or any of its subsidiaries.

Opinion

In our opinion, the financial statements on pages 14 to 25:

- comply with generally accepted accounting practice in New Zealand;
- give a true and fair view of the financial position of Ngātiwai Trust Board and group as at 31 March 2013 and the financial performance for the year then ended.

Report on other Legal and Regulatory Requirements

We have obtained all the information and explanations that we have required.

27 August 2013
Whangarei

phone : +64 9 430 0471
fax : +64 9 430 0671
email : office@kennedyallbontane.co.nz
49 John Street, PO Box 448, Whangarei, 0140
www.kennedyallbontane.co.nz

Principals • Scott Kennedy • Adelle Allbon • Noeline Tane

Trust Directory

As at 31 March 2013

Nature of Business:	Community Development, Lease of Quota Owned; Sale and Purchase of Quota Lease; General Monitoring of Fishing Issues; Hotel Rental and Hospitality.
Business Address:	129 Port Road, PO Box 1332, Whāngārei 0140 Telephone 09 430 0939 Facsimile 09 438 0182
IRD Number:	42-033-006
Bankers:	ASB Bank Whāngārei Westpac Whāngārei
Accountant:	Spire Chartered Accountants Limited <i>Bryce G Moffat</i>
Solicitor:	Wayne Peters Lawyers <i>Wayne W Peters</i>
Auditor:	Kennedy Allbon Tane <i>Adelle Allbon</i>

Synopsis

As at 31 March 2013

Date of Trust Deed:	22 November 1966
Marae	Trustee
Kawa	George Ngāwaka
Pākiri	Laly Paraone Haddon QSM
Otetao	Gary Reti
Pātaua	Hori Puturangi Māhanga
Punaruku	Haydn Thomas Edmonds
Takahiwai	Michael Leuluai
Tūparehuia	Rihi Ngaroimata Kathleen Pita
Whananāki	Alan John Moore
Mōkau	Donna Tamaki
Matapōuri	Kristan MacDonald
Motairehe	Andrea Munro
Ngaiotonga	Merepeka Henley
Ngunguru	Erica Wellington
Oākura	Henry Bertie Purcell Murphy
Beneficiaries:	Persons of the Ngātiwai Iwi; Charitable Purposes benefitting persons of Māori descent.
Investment:	The trustees shall have the absolute management and entire control of the Trust Fund.

Management Directory

As at 31 March 2013

Chief Executive	Jim Smillie DDI 09 283 9448 Mobile 027 575 4215
Treaty Claims Manager	Tania McPherson DDI 09 283 9553 Mobile 021 667 798
Resource Management Unit Manager	Clive Stone DDI 09 283 9552 Mobile 021 272 7682
Board Secretary	Moana MacDonald DDI 09 283 9449 Mobile 021 272 7689
Education Unit Manager	Erica Wellington DDI 09 283 9557 Mobile 027 240 5568
Administration	Kathy Clueard-Petersen DDI 09 283 9551

Statement of Financial Performance - Group

For the Year ended 31 March 2013

	Note	2013 \$	2012 \$
Operating Revenue	15	4,242,314	3,070,657
Operating Expenses	14	3,456,430	3,018,104
Operating Profit		785,884	52,553
Share of Partnership Equity	10	165,337	14,435
Gain on Sale of Shares	10	100,000	–
Gift	20	150,000	–
Net Profit for the Year		1,201,221	66,988

Statement of Financial Performance - Parent

For the Year ended 31 March 2013

	Note	2013 \$	2012 \$
Operating Revenue	15	1,521,185	957,392
Operating Expenses	14	1,704,121	1,127,778
Operating Loss		(182,936)	(170,386)
Gift	20	150,000	–
Net Loss for the Year		(32,936)	(170,386)

Statement of Movements in Equity - Group

For the Year ended 31 March 2013

	Note	2013 \$	2012 \$
Equity at Start of Year		11,569,866	9,944,480
Profits and Distributions			
Net Profit for the Year		1,201,222	66,988
Distributions		(55,330)	(59,280)
Prior Year Adjustments	2	–	3,865
Transfer from Revaluation Reserve		341,384	–
Total Recognised Revenues and Expenses		1,487,276	11,573
Other Movements			
Revaluation Reserve		(341,384)	1,523,757
Gain on Sale of Quota		–	90,056
TOKM Distribution – Treaty Claims		4,373,906	–
		4,032,522	1,613,813
Equity at End of Year		17,089,664	11,569,866

Statement of Movements in Equity - Parent

For the Year ended 31 March 2013

		2013 \$	2012 \$
Equity at Start of Year		546,579	672,550
Profits and Distributions			
Net Loss for the Year		(32,936)	(170,386)
Distributions		(55,330)	(59,280)
Transfer from Revaluation Reserve		341,384	–
Total Recognised Revenues and Expenses		253,118	(229,666)
Other Movements			
Revaluation Reserve		(341,384)	103,695
		(341,384)	103,695
Equity at End of Year		458,313	546,579

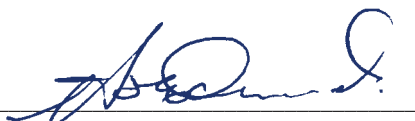
The notes to the Financial Statements on pages 17 to 25 are to be read in conjunction with these Financial Statements.

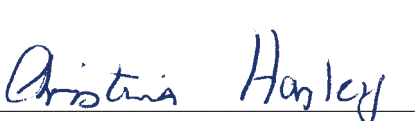
Statement of Financial Position - Group

As at 31 March 2013

	Note	2013 \$	2012 \$
Equity			
Accumulated Funds	2	8,660,535	7,173,260
Revaluation Reserve	8	1,420,062	1,761,446
Capital Reserve	8	7,009,066	2,635,160
Total Equity		17,089,664	11,569,866
<i>Equity is represented by:</i>			
Current Assets			
Bank	4	600,032	650,936
Solicitor Trust Accounts		10,447	56,038
Petty Cash and Floats		10,725	4,152
Work in Progress		–	16,101
Stock on Hand		17,002	17,915
Bland Bay Camp Ground	19	100,926	–
Accounts Receivable and Prepayments		400,652	140,479
Accrued Contract Income		50,517	–
GST Receivable		–	4,100
Income Tax		215	350
Māori Authority Tax Credits	23	173,011	19,552
Short Term Loan	9	–	5,000
Total Current Assets		1,363,527	914,623
Non-Current Assets			
Fixed Assets	3	4,747,975	5,032,545
Quota	12	9,096,967	4,815,066
Investments	9	4,381,171	3,675,630
Emission Trading Scheme – NZU		676	2,558
Total Non-Current Assets		18,226,789	13,525,799
Total Assets		19,590,316	14,440,422
Current Liabilities			
Accounts Payable and Accruals		285,499	268,533
Accounts Payable – Marae and Scholarships		31,790	31,790
Funding Received in Advance	17	412,798	372,270
Income in Advance	22	90,562	65,890
Bland Bay Camp Ground	19	–	11,084
GST Payable		65,618	–
Credit Facility – Westpac	5	–	420,704
Hire Purchase	5	–	4,773
Current Portion of Term Liabilities	5	89,595	62,927
Total Current Liabilities		975,862	1,237,970
Non-Current Liabilities			
Term Loan	5	1,614,385	1,695,512
Less Current Portion of Term Liabilities	5	(89,595)	(62,927)
Total Non-Current Liabilities		1,524,790	1,632,585
Total Liabilities		2,500,652	2,870,556
Net Assets		17,089,664	11,569,866

For and on behalf of the Board of Trustees, who authorised for issue this Financial Report on 27 August 2013.

 Trustee 

 Trustee 

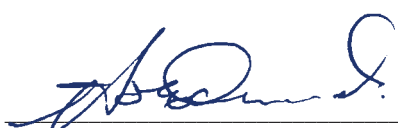
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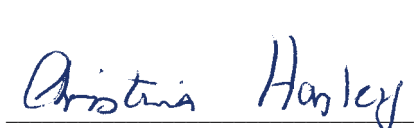
Statement of Financial Position - Parent

As at 31 March 2013

	Note	2013 \$	2012 \$
Equity			
Accumulated Funds	2	458,313	205,195
Revaluation Reserve	8	–	341,384
Total Equity		458,313	546,579
<i>Equity is represented by:</i>			
Current Assets			
Bank	4	346,844	346,582
Petty Cash		87	87
Work in Progress		–	16,101
Accounts Receivable and Prepayments		154,763	46,186
Bland Bay Camp Ground	19	100,926	–
Accrued Contract Income		50,517	–
Short Term Loan	9	–	5,000
GST Receivable		31,971	28,767
Total Current Assets		685,108	442,723
Non-Current Assets			
Fixed Assets	3	364,763	640,282
Investments	9	1,658	100
Total Non-Current Assets		366,420	640,382
Total Assets		1,051,530	1,083,105
Current Liabilities			
ASB Bank – Credit Card		3,560	1,664
Bland Bay Camp Ground	19	–	11,084
Solicitor Trust Accounts		–	11,814
Accounts Payable and Accruals		145,068	102,905
Accounts Payable – Marae and Scholarships		31,790	31,790
Ngatiwai Fishing Limited		–	5,000
Funding Received in Advance	17	412,798	372,270
Total Current Liabilities		593,216	536,526
Total Liabilities		593,216	536,526
Net Assets		458,313	546,579

For and on behalf of the Board of Trustees, who authorised for issue this Financial Report on 27 August 2013.

Trustee 

Trustee 

The notes to the Financial Statements on pages 17 to 25 are to be read in conjunction with these Financial Statements.

Notes to the Financial Statements

For the Year ended 31 March 2013

1. Statement of Accounting Policies

Reporting Entity

The general purpose financial statements presented here are those of the Ngātiwai Trust Board (Parent and Group) (formerly the Whangaruru Ngātiwai Trust Board) which was incorporated on the 22nd November 1966, and is registered under the Charitable Trusts Act 1957. These Consolidated Financial Statements include Ngātiwai Trust Board, and its subsidiaries, Ngātiwai Fishing Limited, Ngātiwai Holdings Limited, Ngātiwai Tourism Holdings Limited and Oceans Resort Tutukākā Limited.

Measurement Base

The financial statements have been prepared on the historical cost basis as modified by the revaluation of certain assets as identified in specific accounting policies below.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

Accounts Receivable

Accounts Receivable are stated at their estimated realisable value. Debts considered uncollectable are written off. There is no other provision for doubtful debts.

Accounts Payable

Accounts Payable are stated at the estimated amounts payable and include all obligations that can be reliably estimated. Current liabilities include the amounts payable within twelve months of these financial statements.

Fixed Assets

Fixed Assets excluding land and buildings are stated at cost less accumulated depreciation. Land and buildings are revalued by independent registered valuers on the basis of open market value for highest and best use. Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007 as follows:

Building Improvements	2.5% - 10% DV
Plant and Equipment	12% - 60% DV
Fit-out	2% CP
Buildings	0%
Office Equipment	40% - 60% DV

Taxation Expense

The Ngātiwai Trust Board, Ngātiwai Holdings Limited, Ngātiwai Tourism Holdings Limited and Ngātiwai Fishing Limited are registered Charities under the Charities Act 2005 and are exempt from Income Tax under Section CW41 and 42 of the Income Tax Act 2007.

Oceans Resort Tutukākā Limited follows the taxes payable method for accounting for Income Tax.

Investments

Investments are stated at cost. Where in the opinion of the Directors, there has been a permanent diminution in the value of the investments, this has been recognised in the current period.

Quota owned is recorded at the lower of historical cost and net realisable value.

Emission Rights

Ngātiwai Fishing Limited and Ngātiwai Holdings Limited were granted tradable emission rights from the New Zealand Government. In the absence of any cost price, they have been valued based upon the New Zealand Unit Spot rate as at balance date. This rate will be assessed annually with any increase or decrease in value recognised as a non cash adjustment in the statement of financial performance.

Goods and Services Tax

The Financial Statements have been prepared on an exclusive basis with the exception that Accounts Receivable and Accounts Payable are stated GST inclusive. From 1 December 2011, Ngātiwai Tourism Holdings Limited was included in a group registration with Oceans Resort Tutukākā Limited. Oceans Resort Tutukākā Limited is the main filing entity.

Basis of Consolidation

Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements using the purchase method from the date that control commences until the date that control ceases.

Transactions Eliminated on Consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

Investments in Associates

Investments in associates are accounted for using the equity method of accounting.

Notes to the Financial Statements

For the Year ended 31 March 2013

1. Statement of Accounting Policies continued

Grants

Grant Income is separately disclosed in the financial statements. It is recognised as revenue when any conditions attached to the grants have been met.

Dividends

Dividends are recognised as revenue in the financial statements when they are received.

Distributions

Payments made by way of distributions to Marae, Kuia Kaumātua, Sports and Culture grants and scholarships are recorded within the statement of movements of equity on the basis that they are classified as distributions to owners.

Differential Reporting

The group qualifies for differential reporting as it is not publicly accountable and is not large. The entity has therefore taken advantage of all applicable differential reporting exemptions, except that the financial statements have been prepared exclusive of Goods and Services Tax.

Changes in Accounting Policies

There have been no changes in accounting policies. All policies have been applied on bases consistent with those used in previous years.

2. Revenue Reserves

The following movements in Revenue Reserves have occurred:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Retained Earnings				
Opening Balance	7,173,259	205,195	7,161,686	434,859
Net Surplus (Deficit) for the Year	1,201,222	(32,936)	66,988	(170,386)
Distribution	(55,330)	(55,330)	(59,280)	(59,280)
Prior Years Adjustment	–	–	3,865	–
Transfer of Revaluation Reserve on Sale	341,384	341,384	–	–
Closing Balance	8,660,535	458,313	7,173,259	205,195

3. Fixed Assets

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Land				
At Cost	663,091	–	663,091	–
Valuation	322,483	–	322,483	–
	985,574	–	985,574	–
Buildings and Leasehold Improvements				
At Cost/Valuation	2,550,571	150,929	2,782,713	396,305
Valuation	1,097,579	–	1,201,274	103,695
Less Accumulated Depreciation	119,623	1,682	105,680	1,500
	3,528,527	149,247	3,878,307	498,500
Depreciation for the Year	14,201	1,682	10,976	1,500
Plant and Equipment				
At Cost	1,338,950	1,294,647	1,193,911	1,145,762
Less Accumulated Depreciation	1,108,363	1,079,131	1,028,393	1,003,980
	230,587	215,516	165,518	141,782
Depreciation for the Year	81,212	75,151	127,766	120,311

continued opposite

Notes to the Financial Statements

For the Year ended 31 March 2013

3. Fixed Assets continued

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Office Equipment				
At Cost	15,011	–	13,308	–
Less Accumulated Depreciation	11,724	–	10,162	–
	3,287	–	3,146	–
Depreciation for the Year	1,562	–	2,949	–
Total Fixed Assets	4,747,975	364,763	5,032,545	640,282
Total Depreciation for the Year	96,975	76,833	141,691	121,811

Land and buildings of Ngātiwai Tourism Holdings Limited were revalued to fair value of \$4,350,000. The effective valuation date was 1 July 2011 and it was conducted by CB Richard Ellis, independent registered valuers.

4. Bank

The bank balance in the statement of financial position is made up of current, savings and short term deposits. The group banks with both the ASB and Westpac.

As at balance date the group had overdrawn balances of \$Nil (2012 \$Nil) and the parent \$Nil (2012 \$Nil). The Ngātiwai Trust Board account had an overdraft limit of \$Nil (2012 \$50,000) with security of a registered first mortgage over commercial property held in Whangarei and an unlimited guarantee from Ngātiwai Fishing Limited. This security was discharged in 2013.

5. Loans and Credit Facility

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Credit Facility				
Westpac	–	–	420,704	–
Term Loan				
Westpac	1,614,385	–	1,695,512	–
Less Current Portion	(89,595)	–	(62,927)	–
Total Non-Current Term Loan	1,524,790	–	1,632,585	–

The credit facility is secured by a first fixed charge over all the interest, rights and title in SNA1 and SNA8 quota owned by Ngātiwai Fishing Limited. Ngātiwai Fishing Limited has provided an unsupported, unlimited guarantee. The interest rate applicable as at 31 March 2013 was 7.50% per annum (2012 9.40% per annum). The facility was established 13 February 2009 with Westpac New Zealand Limited and was initially drawn down on 27 July 2009. It is a revolving credit facility with a limit of \$500,000 (2012 \$500,000) and is repayable on demand.

The term loan is secured by a first fixed charge over all the interest, rights and title in CRA1, CRA2, SNA1 and SNA8 quota owned by Ngātiwai Fishing Limited. There is an interlocking unlimited guarantee between Ngātiwai Fishing Limited and Ngātiwai Holdings Limited. The loan was established on 12 February 2012 with Westpac New Zealand Limited and was initially drawn down on 24 February 2012. It is a term loan of \$1,700,000 documented for a term of five years, amortising over 15 years. The fixed interest rate applicable at 31 March 2013 was 6.25% (2012 7.50%).

Group – Oceans Resort Tutukākā Limited has entered into security arrangements with various suppliers. The security is over goods as described within the terms of trade of the secured party.

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Hire Purchase				
<i>Financier</i>				
Atomic Coffee Roasters	–	–	4,773	–
Total Hire Purchase Liability	–	–	4,773	–

Hire Purchases are secured over the assets to which they pertain. There is no interest payable on the Atomic Coffee Roasters hire purchase.

Notes to the Financial Statements

For the Year ended 31 March 2013

6. Capital Commitments

Other than as noted below, the group and parent have no capital commitments as at balance date.

As at balance date Oceans Resort Tutukākā Limited were committed to Carpet for the ballroom \$10,798 and 36 Blu-ray players and 36 Freeview Receivers \$7,376 (2012 Nil).

(2012; Ngātiwai Tourism Holdings Limited was committed to completing the refurbishment of the external entrance and front bar area. The estimated costs to complete the project was \$5,500.)

(2012; the Ngātiwai Trust Board was committed to completing the Tikipunga house build for an estimated cost of \$10,000.)

7. Contingent Liabilities

There are no contingent liabilities at balance date (2012 \$Nil).

8. Reserves

The following movements in Reserves have occurred:

Capital Reserves

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Opening Balance	2,635,160	–	2,545,103	–
Movements during the Year	4,373,906	–	90,056	–
Closing Balance	7,009,066	–	2,635,160	–

All capital reserves relate to Ngātiwai Fishing Limited and Ngātiwai Holdings Limited.

Asset Revaluation Reserve

Opening Balance	1,761,446	341,384	237,689	237,689
Movements during the Year	(341,384)	(341,384)	1,523,757	103,695
Closing Balance	1,420,062	–	1,761,446	341,384

9. Investments

Shares in Unlisted Companies

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Oceanz Seafood Markets Limited - 20% Shareholding (2012: 25%)	–	–	–	–
Aotearoa Fisheries Limited - 1,212 (2012: 606)	2,222,510	–	1,536,864	–
<i>Income Shares</i>				
Ngātiwai Fishing Limited	–	100	–	100
Total Shares in Unlisted Companies	2,222,510	100	1,536,864	100

Other Investments

Rathbone James Limited Partnership	2,157,103	–	2,138,766	–
Short Term Loan	–	–	5,000	5,000
Guardian Trust Cash Plus Units	1,558	1,558	–	–
Total Other Investments	2,158,661	1,558	2,143,766	5,000
Total Investments	4,381,171	1,658	3,680,630	5,100

The short term loan was to the Tuparehuia Marae Committee and was fully repaid on 13 July 2012. No interest was applied.

Notes to the Financial Statements

For the Year ended 31 March 2013

10. Investments in Associates

Name of Entity	Principal Activity	Interest Held by Group 2013	Group Carrying Amount 2013
Oceanz Seafood Markets Limited	Seafood Retail	20% (2012 25%)	Nil (2012 Nil)
Rathbone James Limited	Commercial Property	50% (2012 50%)	\$2,157,103
Partnership	Investment	–	(2012 \$2,138,766)

Oceanz Seafood Markets Limited

Oceanz Seafood Markets Limited is incorporated in New Zealand, and has a balance date of 31 March.

In August 2012 5% of the shareholding in this company was sold for \$100,000.

Oceanz Seafood Markets Limited had no contingent liabilities as at balance date.

Oceanz Seafood Markets Limited had no material commitments for capital expenditure as at balance date.

Rathbone James Limited Partnership

The Company entered into a 50/50 limited partnership with Rathbone Street Trust Company. The name of the partnership is Rathbone James Limited Partnership.

Rathbone James Limited Partnership is incorporated in New Zealand and has a balance date of 31 March.

Rathbone James Limited Partnership had no contingent liabilities as at balance date.

Rathbone James Limited Partnership had no material commitments for capital expenditure as at balance date.

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Carrying Value				
At Beginning of Year	2,138,766	–	–	–
Initial Investment	–	–	2,140,331	–
Less Advances	(147,000)	–	(16,000)	–
Share of total recognised revenues and expenses – this Year	165,337	–	14,435	–
Balance at End of Year	2,157,103	–	2,138,766	–

Whilst the carrying value of the investment in Oceanz Seafood Markets Limited is stated in accordance with the relevant financial reporting standards, the directors do not consider this to be reflective of future capital returns. The original investment of \$500,000 is expected to be recovered in full. \$100,000 was received during the year in return for the 5% sale of shareholding.

11. Investments in Subsidiaries

Name of Entity	Principal Activity	Interest Held	Balance Date
Ngātiwai Tourism Holdings Limited	Holding Company	100%	31 March
Oceans Resort Tutukākā Limited	Hospitality	100%	31 March
Ngātiwai Fishing Limited	Lease of Quota Owned, Sale and Purchase of Quota Lease, General Monitoring of Fishing Issues	100%	31 March
Ngātiwai Holdings Limited	Lease of Quota Owned	100%	31 March

Notes to the Financial Statements

For the Year ended 31 March 2013

12. Quota Owned

Quota Owned by the group is recorded in the Financial Statements at historical cost. Quota owned at 31 March 2013 at its historical cost is as follows:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Ngātiwai Holdings Limited (various)	5,008,046	–	726,145	–
Red Cray (CRA1)	672,415	–	672,415	–
Red Cray (CRA2)	1,113,026	–	1,113,026	–
Snapper (SNA1)	1,898,120	–	1,898,120	–
Snapper (SNA8)	220,160	–	220,160	–
Trevally (TRE1)	5,200	–	5,200	–
Shark (SCH1)	180,000	–	180,000	–
Closing Balance	9,096,967	–	4,815,066	–

The above Quota is an intangible asset. Due to the infinite lifetime of this Quota it has not been amortised.

An independent report obtained as at 31 March 2013 stated that the estimated market value of the above fish stocks excluding Ngātiwai Holdings Limited was \$6,139,657 excluding GST (2012 \$5,498,480 excluding GST).

13. Events Subsequent to Balance Date

A lease variation will be prepared in the current year which will increase the rent charged by Ngātiwai Tourism Holdings Limited to Oceans Resort Tutukākā Limited for the lease of the Oceans Resort complex to \$150,000 annually.

Ngātiwai Tourism Holdings Limited changed its name to Ngātiwai Investment Holdings Limited. All group investments are held in Ngātiwai Investment Holdings Limited, including the Oceans Resort Tutukākā Property. In addition, a Finance and Executive Committee has been established to monitor the formal operations of this entity.

A restructure was implemented effective from the 2014 financial year to ensure a more streamlined and formal structure. As a result, Ngātiwai Trust Board holds 100% shareholding of Oceans Resort Tutukākā Limited, Ngātiwai Fishing Limited, Ngātiwai Holdings Limited, Ngātiwai Investment Holdings Limited and Ngātiwai Management Limited. Furthermore, a new company was incorporated, namely Ngātiwai Management Limited to handle the daily operations of the Trust Board to streamline all procedures and reporting requirements across all entities. It is also an intention of the restructure that Ngātiwai Investments Holdings Limited holds 50% ownership of the Rathbone James Limited Partnership.

14. Operating Expenses

Included in Operating Expenses are the following:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Accountancy and Administration	108,762	41,843	111,437	31,665
Bad Debts	336	336	2,282	366
Audit	31,930	11,950	23,543	4,647
Consultancy and CEO Contract	187,667	187,667	93,150	89,990
Depreciation	96,975	76,833	141,691	121,811
Directors Honorarium	12,083	–	7,500	–
Trustee Honorarium	37,461	37,461	–	–
Hotel Operation – Direct Costs	718,639	–	822,545	–
Interest – General	128,244	49	35,614	501
Legal and Quota Management	293,405	224,638	254,667	157,635
Treaty	29,409	29,409	33,436	33,436
Koha	1,900	1,900	1,900	1,900
Write off – Investment Subsidiaries	–	–	–	1,028
Emission Trading Scheme – NZU	1,882	–	4,263	–
Loss on Sale	2,300	2,300	–	–
House Build Costs	32,605	32,605	–	–

Notes to the Financial Statements

For the Year ended 31 March 2013

15. Operating Revenue

Operating Revenue consists of the following:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Interest	7,542	5,244	15,223	9,713
Dividends Received	872,205	825,872	63,678	649,018
Quota Lease Income	1,298,816	–	1,241,353	–
ACE Option Agreement	33,333	–	–	–
Grant Revenue	547,606	547,606	252,122	252,122
Rent Received	2,374	2,374	13,689	13,689
Other Income	75,693	75,693	32,850	32,850
Hotel Operation	1,340,351	–	1,451,742	–
Te Kupenga Trust Fund	32,222	32,222	–	–
House Sale Proceeds	32,174	32,174	–	–
Total Operating Revenue	4,242,314	1,521,185	3,070,657	957,392

16. Related Parties

Ngātiwai Fishing Limited Group and Ngātiwai Holdings Limited are related parties as they are 100% owned by Ngātiwai Trust Board. Transactions which occurred during the year resulted in part from accounts processed through the Trust Board and in part from funds distributed to the Trust Board (2012 Same).

The following Trustees had consultancy agreements and the full written terms and conditions thereof have been made available for inspection at the office of the Trust, by any Adult Registered Member who makes written request for the same.

E Wellington, a trustee, provided contract services to the Trust Board of \$104,650 (2012 \$73,846). These services are contracted through Ngātiwai Unlimited Limited of which E Wellington is a Director.

M Henley, a trustee, provided contract services to the Trust Board of \$23,259 (2012 \$11,548). During 2012, M Henley was employed by the Trust Board under normal terms and conditions.

A Moore, a trustee, provided earthworks monitoring services to the Trust Board. The cost of these services is not significant.

Mr W W Peters, a deemed Director of Ngātiwai Fishing Limited, carried out legal and administrative tasks for the Company during the year through his legal practice. All transactions were at arms length and in the ordinary course of business.

Mr W W Peters was appointed as a Director of Aotearoa Fisheries Limited effective from 1 December 2007. Ngātiwai Fishing Limited leases quota to Aotearoa Fisheries Limited at market value. Ngātiwai Holdings Limited holds 1,212 (2012; 606) shares in Aotearoa Fisheries Limited.

Mr W W Peters is also a director of WWP Trustees 2008 Limited. This company is a corporate trustee of Assassin Bay Trust. Ngātiwai Tourism Holdings Limited leases the first floor conference room known as "The Marina Room" to this Trust. The Duration of this lease is 35 years less 1 day at a total rent of \$1 plus GST. Expiry date of this Lease is 11 February 2044. Oceans Resort Tutukākā Limited paid Assassin Bay Trust \$8,800 (2012 \$Nil) in respect of apartment Rental.

Mr B G Moffat, a director of Ngātiwai Tourism Holdings Limited, Ngātiwai Fishing Limited and Oceans Resort Tutukākā Limited, is a director and shareholder of Spire Chartered Accountants Limited. Spire provides accounting services to the group. All transactions were at arms length and in the ordinary course of business.

From 29 September 2006 Mr W W Peters was appointed as a Director of Oceanz Seafood Markets Limited. Ngātiwai Fishing Limited holds an investment in this Company. Ngātiwai Fishing Limited also leases quota to Oceanz Seafood Markets Limited at market value. Mr W W Peters received no director fees from Oceanz Seafood Markets Limited.

Mr H T Edmonds, Mr J E Paki, Mr B G Moffat and Mr W W Peters (deemed) are Directors of Ngātiwai Fishing Limited. Ngātiwai Fishing Limited is the sole shareholder of Oceans Resort Tutukākā Limited.

Mr B G Moffat and Mr H T Edmonds are also directors of Ngātiwai Tourism Holdings Limited. Oceans Resort Tutukākā Limited leases the hotel from Ngātiwai Tourism Holdings Limited.

Mr W Peters is a Director of Rathbone Street Trust Company Limited.

Rathbone Street Trust Company Limited is a Limited Partner of the Rathbone James Limited Partnership which has an investment in Commercial Property. Ngātiwai Fishing Limited and Rathbone Street Trust Company Limited each have a 50% share in the Partnership. WWP Trustees 2011 Limited is the 100% shareholder of Rathbone Street Trust Company Limited. Mr W W Peters is the 100% shareholder in WWP Trustees 2011 Limited. Ngātiwai Fishing Limited has invested an initial \$2,140,331 into the partnership, and is entitled to 50% of the surplus of the partnership. Rathbone James Limited Partnership has a loan of \$3,250,000 with Westpac Bank for which Ngātiwai Fishing Limited is a 50% Guarantor.

Mr B G Moffat and Mr W Peters are Directors of Rathbone James General Partner Limited.

Rathbone James General Partner Limited is the General Partner of the Rathbone James Limited Partnership which has an investment in Commercial Property. Ngātiwai Fishing Limited is a Limited Partner with a 50% share in the Partnership. MP Trustees 2011 Limited is the 100% shareholder of Rathbone James General Partner Limited. Bryce Moffat and Jason Prisk are equal shareholders in MP Trustees 2011 Limited. Ngātiwai Fishing Limited has invested \$2,157,103 (2012 \$2,140,331) into the partnership, and is entitled to 50% of the surplus of the partnership. Rathbone James Limited Partnership has a loan of \$3,250,000 with Westpac Bank for which Ngātiwai Fishing Limited is a 50% Guarantor. Ngātiwai Fishing Limited is a guarantor for Rathbone James General Partner Limited, limited to 50%.

Notes to the Financial Statements

For the Year ended 31 March 2013

16. Related Parties continued

Oceans Resort Tutukākā Limited paid Cameron Street Properties Limited \$13,930 (2012 \$13,300) during the year in respect of apartment rental. Bryce Moffat is a shareholder of Cameron Street Properties Limited. Jason Prisk, Co-Director with Bryce Moffat of Spire Chartered Accountants Limited is also a Director of Cameron Street Properties Limited.

Oceans Resort Tutukākā Limited pays Wayne Wesley Peters rental for Apartment 404.

Mr B G Moffat and Mr W Peters are also directors of Ruakaka Lands Limited. Oceans Resort Tutukākā Limited has rented an apartment from Ruakaka Lands Limited.

Mr W W Peters is a Corporate Trustee of Marina Trust. Oceans Resort Tutukākā Limited paid Marina Trust \$391 (2012 \$1,370) in respect of apartment rental.

The group has not undertaken any other material transactions with related parties apart from those disclosed in the interests register. No related party debts have been written off or forgiven during the year.

17. Funding Received in Advance

Ngātiwai Trust Board held the following Funding Received in Advance as at balance date:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Te Puni Kōkiri	10,609	10,609	3,600	3,600
Ministry of Education	–	–	34,112	34,112
Ministry for the Environment	17,624	17,624	17,624	17,624
Ministry of Primary Industries	2,264	2,264	–	–
Ngā Whenua Rahui	49,557	49,557	18,744	18,744
Kaipara Sands	267,688	267,688	227,555	227,555
Te Taura Whiri i te Reo/Māori	9,500	9,500	–	–
Te Wānanga o Aotearoa	14,359	14,359	–	–
Funding in Advance – Department of Internal Affairs	41,198	41,198	70,634	70,634
Closing Balance	412,799	412,799	372,270	372,270

18. Grant Income

Ngātiwai Trust Board received the following Grant Income during the year:

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Resource Management Unit				
Department of Conservation	442	442	1,732	1,732
Te Puni Kōkiri	13,258	13,258	1,400	1,400
Biosecurity (Kauri Dieback)	3,686	3,686	–	–
Ngā Whenua Rahui	19,438	19,438	28,148	28,148
	36,824	36,824	31,280	31,280
Special Projects				
Housing New Zealand	–	–	2,881	2,881
	–	–	2,881	2,881
Communications				
Te Puni Kōkiri	–	–	894	894
Department of Internal Affairs	46,030	46,030	78,712	78,712
	46,030	46,030	79,606	79,606
Trust Board				
Kaipara Sands Royalty	–	–	22,788	22,788
Te Wānanga O Aotearoa	88,699	88,699	–	–
Ministry of Education	376,053	376,053	115,568	115,568
	464,752	464,752	138,356	138,356
Closing Balance	547,606	547,606	252,122	252,122

Notes to the Financial Statements

For the Year ended 31 March 2013

19. Bland Bay Camp Ground

On 28 January 2011, the Ngātiwai Trust Board was appointed as Trustee of the Whangaruru Whakaturia No 1D9A and Whangaruru Whakaturia No 1D10A Māori Freehold Lands. These titles encompass the Bland Bay Camping Ground (including Kaumatua Flats) and the Tuparehuia Marae. The Trust Board does not own the assets, however it is responsible for the day to day administration of the lands to preserve them for use as a marae and meeting place.

The Bland Bay Camp Ground operates a camp ground business. The assets, liabilities, revenue and expenses relating to this business are accounted for in separate financial statements to the Ngātiwai Trust Board.

20. Gift

On 1 February 2013 the Presbyterian Support Northern gifted an outdoor pursuit facility at Oakura to Ngātiwai Trust Board. The gift consists of a wilderness Bush Hut valued at \$50,000 and various equipment valued at \$100,000.

21. Lease/Rent Commitments

Oceans Resort Tutukākā Limited leased equipment from Konica Minolta up until 31 August 2012. Payments were \$144 (2012 \$144) per month. From 1 September 2012, equipment was leased from Business Solutions Limited at a variable charge each month.

Ngātiwai Trust Board leases equipment from Konica Minolta. Payments are \$881 (2012 \$881) per month.

Ngātiwai Trust Board leased a motor vehicle from Fleetpartners up until 31 December 2012. Payments were \$876 (2012 \$876) per month. From 1 September 2012, motor vehicle was leased from Toyota at \$708 per month.

Oceans Resort Tutukākā Limited rents accommodation from Assassin Bay Trust for use by the General Managers. Payments are \$400 per week (2012 \$300 per week).

Oceans Resort Tutukākā Limited rents accommodation from Ruakaka Lands Limited on a nightly basis if sublet by the Tenant. Payments are \$85 per night or \$325 per week if sub-let to the same Sub-Tenant for a one week period or more.

There are further apartments which are rented from Ruakaka Lands Limited on a casual basis. The existing leases have expired at balance date, however there is verbal agreement that the lease shall continue.

Oceans Resort Tutukākā Limited rents accommodation from Cameron Street Properties Limited on a nightly basis if sublet by the tenant. Payments are \$110 per night (off season) or \$150 per night (busy season).

There is a further apartment which is rented from Marina Trust on a casual basis. The existing lease has expired at balance date, however there is verbal agreement that the lease shall continue.

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Current				
Konica Minolta	11,014	10,572	12,302	10,572
Business Solutions Limited	473	–	–	–
Ruakaka Lands Limited	6,600	–	6,600	–
Fleetpartners	7,929	7,929	10,512	10,512
Toyota	2,124	2,124	–	–
Term				
Konica Minolta	21,144	21,144	33,158	31,716
Ruakaka Lands Limited	–	–	–	–
Fleetpartners	–	–	3,504	3,504
Toyota	23,364	23,364	–	–

22. Income in Advance

	Group 2013 \$	Parent 2013 \$	Group 2012 \$	Parent 2012 \$
Guests Deposits	23,895	–	65,890	–
ACE Option	66,667	–	–	–
Closing Balance	90,562	–	65,890	–

23. Māori Authority Tax Credits

These credits relate to dividends received from Aotearoa Fisheries Limited. The refund for these credits is expected to be received in 2014.



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